

AMERICA'S CHANCES FOR TRADE BETTER

South Americans Are Coming To Better Understanding of United States Policy

WASHINGTON, January 25.—(Associated Press)—Encouraging reports of America's chances for increasing her share of the world's trade are being brought to the department of commerce by special agents and commercial attaches abroad. Investigation in South America, the Orient, Africa and Australia. Information of commercial peculiarities and suggestions for meeting the wishes of foreign purchasers have been prepared for the use of American business men.

Robert S. Barrett, special agent of the bureau of foreign and domestic commerce, reported today on his study of the paper trade in South America. He visited every country in that continent and listed the equipment and requirements of 3800 newspapers and printing offices. He will undertake soon a trip through this country to confer with paper manufacturers and exporters on how they can enlarge their South American business.

Must Meet Conditions
"Compliance with South American trade customs is all that is necessary to make purchases there permanent," Barrett said. "Everywhere I went I found the most cordial feeling toward this country and Americans. They realize down there that the United States entered the war for altruistic reasons and at an enormous sacrifice of men and treasure. Having fought for democratic government themselves, they admire with all the fervor of the Latin race a nation which abandoned a war trade as great as ours to fight for world freedom."

"The Mexican policy of the United States has removed whatever of misunderstanding may have existed regarding North American ambition in South America. Those who asserted the United States had territorial ambitions have been disarmed by our withdrawal from Vera Cruz. Those who were jealous of the prestige of the United States have been won over by the participation of South American diplomats in affairs affecting this hemisphere."

"The only thing standing in the way of increasing our export trade is an unfamiliarity with conditions in South America which call for a handling of shipments that is different from our practices here."

Paper Arrives Damaged
One such difference cited by Mr. Barrett is in the packing of goods sent to the west coast of South America. Because of numerous transfers of ship masts and lighterage in the shallow harbors, rolls of paper must be protected by wooden shooks. Paper not so protected is adequate for East Coast shipments.

The use of the metric system in South America also imposes special conditions on trade to insure conformity to sizes desired there. While American publishers buy their flat paper on the basis of 500 sheets weighing 35 pounds the South American figures according to the number of grams to the square meter.

Peculiarities of tariffs have to be considered, large size paper, for instance, taking small duty in Uruguay while smaller sizes pay heavy duty because classified as writing paper, which is regarded as a luxury. In Chile, paper that contains fifteen percent or more of ground pulp enters free.

Require Special Styles
There are styles of paper desired in South America which have to be made especially for that trade, and which always heretofore have been supplied by European makers. Chief of these is the so-called stamped paper, used for legal documents, in which the government has a monopoly for revenue purposes. It is handmade and watermarked with the coat of arms of the republic where it is sold.

Modern equipment and alert business methods were found by Mr. Barrett in his investigation of newspapers and printing offices. In Buenos Aires alone there are thirty-three paper mills, of which eleven are printed in foreign languages, four in Italian, two each in English, German and Syrian and one in French. Until three years ago, little news was received from the United States, but closer relations between the two continents and the growth of the Pan-American idea have caused a demand for American news which is being met by increased cable services. The South American papers have a more serious tone than those of the United States. "Features" are a rarity and the comic supplement unknown, but novels of literary value are printed in daily installments, so arranged in the paper that they can be cut out and preserved in book form.

Despatches Posted Up
Cable despatches received by some papers are posted on bulletin boards where they may be compared with the despatches as printed, to show that the news is genuine and was given the public without "padding." Some heads virtually are unknown.

Magnificent buildings house many of the newspapers, decorated in marble and tiles, and containing art works. A unique feature of one building is a fencing room, in which the editor, when the code duello with the printer of personal disputes. A master at arms still is employed by the paper to instruct its staff in fencing as a pleasant and profitable recreation.

Few "Extras" Printed
The same paper has a powerful whistle, which it uses to announce startling events to the city. Until the European war began, extra editions were few and far between, and the whistle seldom was heard. As world events became of daily occurrence, the whistle blew frequently. A city council official endeavored to the editor of the paper attempted to impose restrictions on notices such as the whistle blowing a siren for blowing whistles at certain hours. The editor made out his case to cover a large number of fines and the "extra" continued to be sound of for the city's benefit. Finally, the ordinance was repealed.

APPEAL WILL HALT WORK IN HONOLULU

McAdoo's Request To Builders To Defer Construction Wins Response

Honolulu architects and builders in general hold the belief that the recent appeal of Secretary of the Treasury McAdoo asking that all new building work, save what is absolutely required, be deferred, will meet with prompt response here.

The continued high cost of all kinds of building materials and the shortage of ships may be a factor making compliance with the appeal easy, as these conditions already have done much to hamper and check new work in Honolulu. In a number of instances, it is stated, however, work that might have been carried forward will be delayed by the appeal.

One big work of importance that is being delayed is the proposed Federal Building at the corner of Richards and King Streets. Plans for this were recently presented in Washington and approved, but it is generally believed that this particular structure will come under the ban of the federal order issued early in the year, halting all government work not absolutely needed. No other public enterprises are hit, however. An important improvement in Honolulu's commercial center for which early construction had been planned was the new building of the Mutual Telephone company which is to connect with the company's main exchange on Wilcox Lane and extend through to Alaka Street just behind the Y. M. C. A. building. Following Secretary McAdoo's appeal it is stated that the erection of this structure had been deferred indefinitely and that it probably would not be built until after the war.

The appeal of the secretary has as its purpose the reserving for government use as much lumber as possible, and of the things that enter into building work on land have uses in the construction of ships needed by the Navy. A general check of building work, it was also pointed out, would have a definite effect on transportation lines of the country, as cars and vessels not required for the transportation of building materials would become available or other uses.

HARBOR BOARD TO LET BIG CONTRACT

Bids for materials to be used in making a concrete dock for the 200,000 square feet of surface area on Pier 4, 9 and 10, the Territory's biggest building project, will be opened by the harbor board next Tuesday.

The opening of the bidding on this project, which ultimately will form one great structure with two entrances, one on Fort Street and the other at Queen Street, is the next step in the big project. Recently an extensive contract held by the Lord Young Engineering Company was completed in connection with the pier system. This work consisted of placing an apron around the outside of the three piers and the construction of a marginal concrete-berthing above this, besides other work.

According to specifications for materials that will be needed to go on with the new phase of the work, a whole shipload of cement will be used. The itemized list of materials for which bids are asked includes: 6500 barrels of cement, 600 barrels of hydrate lime, 2800 barrels of steel, 14 tons of wire, 125,000 square feet of welded mesh reinforcement. The tonnage, according to the estimate is 1620.

It is possible that in addition to the local concerns that are expected to place bids to supply the materials, others may be received from mainland companies, as the contract is one that doubtless will attract the attention of outside firms. As soon as the question of supplying the materials needed is adjusted, plans to let the contract for the actual work will be outlined.

After the big area that will be the four of the three piers is covered, the next step will be the erection of a huge superstructure or series of superstructures. It is probable that this part of the project will not see completion until after the war.

When completed the whole work, it is stated, will make one of the biggest piers in the world and probably the largest in the Pacific.

PINES COMPANY TO BUILD BIG PLANT

To meet all conditions in connection with the present ship shortage and to provide for large storage facilities, the Hawaiian Pineapple Company has completed plans for the erection of a \$100,000 warehouse on its property at Twicken. The structure will be erected on ground that has been completed in connection with other extensive work of improvement to which building permits were issued some time ago.

The new structure is to be two stories high and of reinforced concrete construction. It is to be fireproof and damp proof. The contract for the construction of the warehouse has been let to the Pacific Engineering Company which will at once begin work on the building. A large quantity of the materials is now on the ground.

TIMBER CUT FOR YEAR
The total amount of timber cut on the National Forests in the island year was 214,505,000 board feet in 1916.

HAWAIIAN SUGAR PLANTERS GIVE THEIR IMPRESSIONS OF PHILIPPINES

"What the Hawaiian Commission has to say as to the possibilities of the islands" is the title of an article in the Philippine Review signed by Frank C. Atherton, William Searby, Alonzo Gattley and John T. Moir, members of the committee which went from here to the Philippines to investigate and report to the Sugar Planters' Association the sugar industry and the advisability of the investment of Hawaiian capital in one or more central sugar factories. The article is illustrated with four pictures taken at the dinner which was tendered to them by President Manuel Quezon and four pictures taken on the property of the Mindoro Sugar Company showing what can be done when American capital comes to the aid of Philippine industry. Copies of the magazine were received in the mail which arrived Sunday.

The article says: "Manila, P. I., Dec. 18, 1917. 'Mr. Gregorio Nieve, Editor, The Philippine Review, Manila.

"Dear Sir: "In reply to your request for a short statement of our impression of the Philippine Islands, we are pleased to advise you as follows: "During the past few weeks we have visited the Islands of Mindoro, Panay, Negros, Cebu, and many of the provinces of Luzon, and have been most favorably impressed with the great natural resources which these islands possess. Almost everywhere the lands appear very fertile, and the climatic conditions suitable for raising splendid crops. At the present time we are informed that the Islands are producing a greater part of the food products which they consume, and export about \$100,000,000 worth of hemp, sisal, sugar, copra, coconut oil, tobacco, and other tropical products.

"One great advantage is the number

of rivers which are navigable for short distances for small schooners and barges. These furnish facilities for easy transportation of products to the large shipping ports, which have splendid harbors. The roads throughout most of the provinces are excellent and sufficient in number of facilities travel and the easy transportation of supplies. The Islands of Luzon, Panay and Cebu have good railroads which are well constructed, provided with good equipment, and appear efficiently managed. The rates seem reasonable.

"We have met a large number of the Filipino people in our visit to the various cities and provinces and have been very much impressed with their education, refinement, progressiveness, and unbounded hospitality. Since the passage of the Jones Bill the Filipino people have assumed in a very capable way the added governmental responsibilities thus placed upon them. They are capable and efficient, and are giving practical evidences of their ability to properly manage their own affairs. Since their political status is now definitely defined, they welcome, prefer and encourage the investment of American capital in agricultural and manufacturing industries. Capital which has been invested here in various enterprises seems to be most secure, and the laws are such as to encourage further investments. Tax rates are moderate, and there are few regulations tending to hamper business. There seems to be an ample supply of labor. The working classes are teachable and readily adapt themselves to various classes of work.

"We believe these Islands offer good opportunities for the investment of capital in many productive enterprises, and that those investing funds here will be granted every security it is possible for such enterprises to receive. We believe it will repay capitalists to make a careful investigation of this large field for investment."

MAHUKONA CREW ESCAPE WITH LIVES

Survivors of Wrecked Schooner Pass Through Honolulu On Sierra On Way To States

Eleven survivors of the wrecked schooner Mahukona, which was foundered on the reef near Apia Harbor last night, passed through Honolulu yesterday, on the Oceanic steamer Sierra, bound for San Francisco.

When the wrecking of the Mahukona was reported by cable it was said that only two of the crew escaped, but this proves to be a mistake as none of the officers or sailors of the vessel was lost in the wreck. Aboard the schooner at the time of the wreck was Mrs. Johnson, wife of the Mahukona's master, Capt. Theodore Johnson, and ten seamen.

It was shortly after the Mahukona left Apia that she foundered near the harbor entrance. When Captain Johnson realized that she was doomed those aboard were ordered into the life boat.

CHANGES ARE MADE IN NATIONAL GUARD

Maj. Lawrence I. Patterson, Medical Corps, has been detailed Territorial surgeon in orders issued yesterday from national guard headquarters, his position as sanitary officer being taken over by former First Lieut. Alsherry K. Lanchett, who is promoted to the rank of major. Capt. Harry K. Brown, National Guard Reserve, is recalled to the active list and assigned to the Second Infantry. First Lieut. Wah Lam, Dental Corps, is relieved from duty with the Territorial staff corps and departments and assigned to duty with the first Hawaiian brigade.

CITY BEGINS WORK ON MACHINE SHOP AND GARAGE

In line with recommendations made by City Engineer A. S. Cantin, work started this week on structures that will house a machine shop where automobiles owned by the city may be repaired and in connection with this, a garage will be built where the city's cars may be stored when not in use.

The new buildings are to be erected on the tract occupied by the National Guard Reserve and Alapai Streets. Quarters now occupied by the sewer and water department of the city consisting of a garage, storage room and water room are to be removed and provision for those will be made in the new structures that are to be erected. The cost of the new work will be about \$8000.

MUCH LUMBER USED IN BUILDING OF AIRPLANES

About 200 board feet of wood is used in the actual construction of the average airplane. To obtain this material it is ordinarily necessary to work over about 1500 feet of select lumber, which often represents all that can be used for airplanes of 15,000 board feet of standing timber.

STORE MOTOR CARS

LONDON, February 14.—(Associated Press)—To avoid the use of gasoline for the war work the Queen and other members of the Royal Family have stored their motor cars and are using horse-drawn vehicles.

RODGERS GETS BUSHER

Bill Rodgers, manager of the Sacramento Club of the Pacific Coast League, has signed Carter Elliott, a shortstop, who has been playing ball out here in Los Angeles. He will give the buy a chance to show what he can do in the training camp.

COOLGARDIE CARGO WILL BE DISCHARGED

Lloyd's Survey Board Orders Complete Repairs For Vessel; Trouble Getting Wharf

Now there is more trouble in store for the British steamer Coolgardie, which went on the reef outside the harbor entrance last Saturday night. Her cargo has been ordered discharged, so repairs can be made to her steering gear and bottom at the Inter-Island drydock, but this cannot be done until the cargo is all out of the ship, as it is necessary to raise her higher out of the water than it is safe to do with the 2500 tons of freight aboard.

Considerable repairs would have to be made to the Coolgardie, and the necessity of discharging her cargo has caused her captain and agents an additional worry, as it is impossible to get the use of one of the territorial wharves for the storage of her freight while she is being repaired, and it is also impossible to discharge into lighters.

While there are plenty of wharf facilities for the receipt of incoming freight there is not room on any of them to be stored for warehouse use, according to what Capt. J. M. Thomson of the Coolgardie was told yesterday.

It is hoped, however, to secure permission from the Oahu Railway & Land Company to discharge and store the cargo at the railroad wharf, by her agents, the Inter-Island Company.

A second examination made of the Coolgardie yesterday morning showed that her bottom, including her steering apparatus had been pretty well holed in the few hours she was on the reef last Saturday night. The Lloyd's men did not believe she would be safe to continue her voyage to the Coast until full and complete repairs were made.

MOTOR MECHANICS WANTED BY PERSHING

WASHINGTON, January 24.—Gen. Pershing today sent word that the "motor mechanics regiment" being recruited by the United States public affairs reserve, was wanted in France immediately. As a result the reserve today issued a call for all skilled mechanics, between the ages of 18 and 20 and between 31 and 40, to apply at once to any army recruiting station if they wished to help their country to defeat Germany in the war.

A total of 7000 trained men is needed for the aviation corps to assemble planes and put them in trim after air duels. General Pershing has asked for 3500 automobile and gas engine men, 1400 machinists, 500 cabinet workers, 450 sheet metal workers, and lesser numbers of blacksmith forgers, canvas workers, wheelwrights, chauffeurs, cooks, painters, harness makers and acetylene welders.

TRAIN IS BLOWN UP

CAIRO, January 26.—Arab forces working in conjunction with the British army blew up a train on which Djemal Pasha, the Turkish commander in Syria, was travelling to Jerusalem a few days ago. Djemal escaped unscathed by throwing away his army badge and decorations, but his aide de camp and staff officers were killed. The Turkish casualties were 120, while the Arab raiders lost seven killed and four wounded.

WOMEN'S DRESS COSTLY

LONDON, January 27.—(Associated Press)—The annual report of the national war savings committee estimates that the cost of Great Britain's war dress is about 100 million pounds a week on dress alone.

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SPORTS

HILO YACHT CLUB PLANS FOR FUTURE

Figures Building Home To Cost Between Seven and Eleven Thousand Dollars

Three sets of plans for a new Hilo Yacht Club building were presented last night to the members. By the building committee, varying in cost from \$7000 to \$11,000, in round figures, says the Hilo Tribune of last Saturday. No definite action was taken and the committee, having discharged its duties as instructed, was released from further duty and a new committee will be appointed.

Before any contract can be let, the club must first be assured of the enure of its lease. It now holds from the government, and it wishes to receive some guarantee that, at the expiration of the lease, it will not be compelled to move out, abandoning its investment in a new building.

All three of the plans submitted are of the bungalow type, which the committee thought most suitable to the location and the use of the club. A twelve foot lane will surround the clubhouse, which will contain a central hall, room which will contain a women's reading, writing and sitting room, a men's library, and smoking room, and a billiard room.

Downstairs will be lockers, showers and rooms for changing into swimming suits. In the rear will be a kitchen.

HILO BOARDING SCHOOL BASKETBALL CHAMPIONS

By a score of thirty-three to twenty-two the Hilo Boarding School basketball team last night defeated the Hilo Yacht Club and took the championship of the county and also the John T. Moir cup, says last Sunday's Hilo Tribune. The game was a beauty for the first half. At the end of the period the score stood at seventeen to fourteen in favor of the Boarding School. Several times the score had been tied, but at the end of the time the School had an advantage of three points over the Yacht Club.

In the second half, the Boarding School asserted itself strongly and managed to pile up point after point. The Yacht Club men fell behind, but they managed to creep up a trifle toward the finish and were only beaten by eleven points.

There was a good deal of rough play and two men, one of each team, had to be ordered out of the game for fouls.

BOSTON BRAVES SIGN STAR COLLEGE TWIRLER

BOSTON, January 31.—John E. Murray of Everett, Massachusetts, pitcher on the Georgetown University nine for three years, was signed by the Boston National League Club today. Murray has been playing semi-professional baseball and has a record of twenty-one straight victories.

MORE PEP TO FOOTBALL

The consensus of opinion among football coaches and officials is that the day during the past season was unusually hard, yet exceptionally clean. The fighting spirit engendered by the world war appears to have permeated the gridiron sport with the result that football was played with a war time zest that marked the season as out of the ordinary.

FOOTBALL MEN ALL ENLIST

According to the latest record of Princeton University students in the service all but one member of the 1916 Princeton football squad are now serving with the colors or in some allied war department. The only "P" man who has not left college is under age and has a number of the Princeton Reserve Officers' Training Camp.

MAINLAND STARS EXPECTED IN HILO

Coast Players Will Play Exhibition Tennis Games In Big Island Capital

Hilo is beginning to get excited over the going there shortly from Honolulu of the three mainland tennis stars who will arrive here next Monday in the Sonoma from San Francisco. The Second City is, therefore, preparing to treat the visitors royally and to beat them on the courts, if the Big Island has players capable of doing this. The Post-Herald of last Monday says:

Local lovers of the royal game of tennis will have a chance to see some star in action this month. A. L. Castle has written to George H. Viane, president of the Hilo board of trade, announcing that a party of tennis experts intends to leave Honolulu for Hilo, February 27, and asks that exhibition games be arranged for the following day. The players in the party will include Mr. Castle, Mr. Roberts, Mr. Wayne and Mr. Brown, all of them well known to all followers of the game.

To Help Ambulance Corps
The tour is planned, in part at least, to bring funds to the Tenuis Ambulance at the war front, and Mr. Castle in his letter suggests that a charge of fifty cents be made for admission to the games. He also states that it is wished to give the visiting players a glimpse of the volcano, and as all the money raised by the trip is to go to the fund, it is suggested that some of the local tennis fans make arrangements for taking the party to the volcano after the game here.

Mr. Viane in making public the contents of Mr. Castle's letter asked that all tennis enthusiasts on Hawaii write to him immediately regarding what arrangements they can make for games at which the Big Four can show what they can do. Mr. Castle will play with Roberts in the doubles, but he announces that the members of the party are willing to mix it up with the local players if any here want to get into the game themselves.

After leaving this island the party will proceed to Maui for the tournament at Waikiki. It is expected that Miss Maile Viane, who is attending school in Honolulu, will be one of the star players at the Maui meeting, but this has not been definitely decided upon as yet.

Miss Beatrice Castle and Mrs. Wayne, mother of the player, will be with the party.

GARDEN ISLAND ALSO HAS ITS TENNIS PLAY

Kaunoi has joined its sister islands in tennis activities, and tomorrow will be played the opening matches of the Lihue mixed doubles tournament on the Lihue courts. The Garden Island of last Tuesday says:

Weather permitting, the opening matches of the Lihue tennis mixed doubles will be played next Friday afternoon. Both courts will be in use, running off two matches at once. In the first match Miss Scarrington and Doctor Young will play against Miss H. Shelton and C. A. Rice. In the second match Miss McIntyre and K. C. Hopper are matched against Mrs. Maud Thompson and C. H. Wilcox.

The contestants in both matches are very evenly matched and the game should prove interesting.

TENNIS CHAMPION IN ASIA

Norman Brookes, who with Anthony F. Wilding, wrested the Davis Cup emblematic of the world's amateur tennis championship, from the United States in 1914, was at last reported a Red Cross commissioner in Mesopotamia, with the rank of lieutenant colonel.

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